

## PROCESS IMPROVEMENT OPPORTUNITIES

High performance organizations leverage supply chain processes to optimize their end-to-end movement and control of materials and goods. **While all organizations possess unique supply chain challenges and solutions, fundamental supply chain processes and procedures address performance in the following areas:**

### Procurement

- Analysis of potential vendors
- Vendor assessments for quality, reliability, and pricing
- Determination of Economic Order Quantities (EOQ)
- Utilization of on-line auctions
- Negotiate with vendors to optimize procurement

### Operations (Distributions/Manufacturing)

- Evaluate financial and operational data sources and performance
- Utilize benchmarking and industry standards to define KPI's
- Align data sources and KPI's for measurement and tracking
- Focus on continuous improvement and best practices
- Capture cost reductions
- Improve inventory management and cycle times

### Transportation/Logistics

- Evaluate alternative modes
- Review available modes for alignment with customer requirements
- Assess options for quality, reliability, and pricing
- Negotiate to achieve service and cost reductions
- Compress delivery time

All of these actions contribute to cost reduction at various points in the supply chain and help speed delivery through the supply chain. Business Engineering can help you at any step in this process.

## Business Engineering Methodology

When you engage Business Engineering, we make the effort to understand your business. Recommendations are driven by your operational data after it has been verified and agreed upon. Then we use data analysis to create, evaluate, and quantify our process improvement recommendations. The evaluation of recommendations can be accomplished by testing them under actual operating conditions to assure sustainability in the future.

